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Bankpak Begins a New Chapter

August 2, 2017 - Earlier this month BankPak Inc. completed a buy-back of Scott Hard's minority stock position, signaling the end to a long and rich history of the Hard family in the financial security services industry. Scott's mom and dad, Virginia and Jerry Hard, began BankPak more than 30 years ago using their life savings while working out of their home in middle Tennessee to grow the business. Scott joined the family business early on -delivering, installing, and servicing the equipment being sold by his dad while his mom kept the books.

From the very beginning, BankPak specialized in one-to-one personal service with its customers, a sharp contrast to the large, impersonal security companies which dominated the market then and now. Together, the Hard family grew the fledgling start-up into a multi-million-dollar business serving community banks and credit unions in Tennessee, Alabama, Georgia, Kentucky, and Mississippi.

The owners and employees of BankPak would like to honor the work of the Hard family and their devotion to the financial and security products industry by building upon that tradition of excellence as we continue to offer specialized one-to-one personal service to all our current and future customers.